# 2025 CAMPAIGN PACKET

# **LEADING THE WAY**



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### SERVING 11 COUNTIES

### LANIER COIFFEE ERRIER ATKINSON UARE LANIER CLINCH EROOKS LOWINDES ECHOLS

## 2023 By the Numbers

#### **Investment to Impact Partner Nonprofits**

\$802,200

**Community Impact Grants** 

\$67,813

**Mental Health Training and Awareness** 

\$72,279

Hurricane Idalia Response and Recovery

\$142,581

# **COMPANY BENEFITS**



#### Why should your company give to GVUW?

When your company hosts a successful workplace campaign, you will be recognized as an important community partner and will have a strong philanthropic message to promote with goals, actions, and results. Your employees will be provided with appropriate and aligned opportunities for giving and engagement year-round that supports your corporate goals and their individual interests. Your company's impact on the community will increase exponentially, and you will have a clear report to measure you contributions. Your company will have a deeper understanding of community issues and the work of GVUW.



#### How is GVUW different?

GVUW is a trusted brand with over 65 years of philanthropic leadership within our communities. Not only is the money being raised by community volunteers, it is also allocated by them. No matter the crisis, we have always remained steadfast to our commitment to Live United and take care of our communities. We are uniquely positioned to connect and support the people, non-profits, businesses and government agencies working hard to address needs in our region. By giving to the GVUW you can ensure that your donation is going to a program or service that is making a significant impact on the community.



#### Engagement

GVUW wants to be more than a transactional relationship. Our goal is to offer year-round engagement opportunities for your business and employees, ranging from leadership groups that offer networking and educational experiences, to volunteer opportunities that foster teamwork.

> Greater Valdosta United Way



The United Way workplace campaign unites employees in all offices or branches of a company and gives them an opportunity to donate, volunteer, and speak out for causes that matter to them. Participating in a United Way campaign will give your organization the opportunity to learn firsthand about the needs of our community and be a part of making a positive impact in the lives of others. By raising money that stays here in South Georgia, you're improving the lives of people right in your backyard and addressing a variety of challenges through one strategic partnership.

Small businesses. Major corporations. Non-profits. Whatever the size or focus of your organization, there is a customized campaign that aligns with your corporate values and the interests of your employees.

#### **Tips for Running a Successful Payroll Campaign**

**1. Set goals.** Setting both monetary and participation goals is a critical step in setting expectations throughout the organization and creating a common cause. If needed, United Way can help you calculate goals that are reasonable for our community and your workforce.

**2. Set a schedule.** Publicize it and stick to it. Let everyone know ahead of time what events and meetings are planned, when pledges are due, and when totals will be announced. Folks are more likely to turn in their pledge forms when the campaign doesn't drag on so long that the whole thing becomes a distant memory.

**3. Work with a committee.** The feedback we have received from Employee Campaign Coordinators says that assembling a committee to organize the United Way workplace campaign is one of the most important ways to guarantee a more successful fundraising effort. It spreads the labor, contributes to building a team atmosphere, and produces more creativity.

**4. Have a visible role for executives and management.** Make sure all employees know that the United Way campaign is supported by management, all the way to the top. Have the CEO and management sign e-mails and letters that go out to all employees expressing support for the campaign.

**5. Emphasize giving through payroll deductions.** Giving through payroll deductions is the easiest way for most employees to make the biggest impact.

Greater Valdosta United Way



**6. Let United Way help you.** We are ready to help you conduct your employee campaign in a number of ways. We can:

- Come and talk to your employees
- Arrange for an agency representative to talk to your employees
- Arrange for tours of our partner agencies for your employees
- Respond to any questions, concerns, or comments that might arise among your employees
- Provide success stories
- · Provide narrated presentations that can be emailed to staff

**7. Motivate employees.** Whether or not we admit it, we all respond to incentives. Knowing that you are "doing good" is nice. Knowing that you are doing well and have a chance to win an extra vacation day is even nicer. Here are some ways to motivate your employees:

#### Incentives

Most people will give simply out of the goodness of their hearts, but sometimes a little something "extra" will encourage people to give a little more (or for the first time, even). Incentives can be large or small and can range from goodies or prizes for everyone who participates, a drawing for one lucky winner, and/or special goodies for first-time donors or those who give at or above a certain amount. It's up to you and your organization!

Below is a list of common incentives for donors, but you can use anything that works for your organization. Be sure to run any fundraiser or activity by your organization prior to promoting it.

- <u>Time Off:</u> Many have said this easily grows campaign participation. This incentive may come in the form of an extra full or half day off for employees who donate at a certain level, or maybe all employees who participate will be entered into a drawing for some extra paid leave.
- <u>Casual Day for United Way:</u> This is probably the second most popular incentive or fundraiser in workplaces with a professional dress code. Consider giving "passes" to wear jeans, t-shirts, or flip-flops on scheduled days to employees who participate. Is your leadership concerned about the team in accounting sporting sweatpants and cutoffs? Feel free to set a "Casual Day" dress code to keep everyone on the same page.
- <u>Complimentary Snacks or Meals</u>: Nothing draws people to a morning event or presentation like coffee and donuts! Or, if your employees aren't morning people, how about a "snack bar" with some popular candies, chips, and beverages? HR- approved, of course!
- <u>United Way or Corporate Swag:</u> GVUW has all types of "branded" giveaways for employees who participate!
- <u>Prize Drawings:</u> Employees who participate or those who donate at or above a certain level will be entered into a prize drawing. Suggested prizes include sports tickets, gift cards, days off, and prime parking spaces. When in doubt, ask employees what they would really like to win, and use that!

#### Track your Goals

One great way to motivate employees is to publicly track your goals.

- Place United Way goal thermometers around your workplace—the lobby, break room, in front of the building, etc. Periodically update the thermometer.
- E-mail goal updates to employees; this can be paired with "United Way Success Stories."
- Have the CEO or another member of management wear the same tie throughout the campaign; as you get closer to your goal, cut the tie accordingly until, hopefully, it disappears.

#### Fundraisers

Have you ever thought that fundraising takes too much time or that you don't have the resources to effectively organize a fundraising event? Think again! Fundraising events are only as complicated as you make them, so do what works for you and your organization. A few fundraiser ideas are listed below, and of course, there are thousands more ideas available online.

- <u>Tailgate Party:</u> Dust off the grill! Determine the costs of setup. Set a sale price for the BBQ. Pre-sell tickets to the event and donate all proceeds to United Way. Make sure you have plenty of meat and fixings, buns, drinks, paper products, and, of course, a grill! You may also want to set up a volleyball net, some footballs to toss around, and some music to set the mood.
- <u>Chili Cook-Off:</u> Employees cook their favorite chili recipe and enter it in a cook-off contest. Charge employees a fee to try the chili. A panel of chili experts can select the Official Chili Champion. Be sure to offer a prize to the winner.
- <u>Spare Change Jars:</u> Place empty jars near vending machines or gathering places. Ask your co-workers to deposit spare change throughout the year for United Way. This can be a competition between departments to see who collects the most change in a set time frame.
- Extra Day Vacation: Auction off a day or a half day of vacation.

**8. Try to personally hand out pledge forms; don't simply put them in with paychecks.** This helps make the connection and engage to answer any questions they may have regarding the campaign.

**9. Thank everyone and celebrate your success.** Thank everyone, whether or not they chose to give this year.





#### Appreciation

How you say thanks isn't as important as the act of saying it. And it doesn't matter if someone gave a little or a lot; we are so grateful for their support and want them to be thanked! Just be sure to have fun and acknowledge your co-workers' hard work and generosity. Some thank-you suggestions are below, but be as creative as you like!

- Send out "Thank You" emails, notes, cards, or letters.
- Post "Thank You" flyers in high-traffic areas.
- Throw a pizza party.
- Bring in donuts.
- Have a special lunch for your Leader Givers and campaign team.
- Give out United Way pins or stickers.
- Put a piece of candy on each person's desk.
- Most importantly, REMEMBER TO REPORT FINAL RESULTS TO EMPLOYEES!

**10. Please, No Pressure!!** Fundraising should always be conducted in a voluntary manner; pressure to give creates animosity, hinders communication and understanding, and eventually leads to decreased support. We discourage the practice of seeking 100% participation in a campaign, as that may inadvertently encourage coercion.



Greater Valdosta United Way





The average campaign runs for one to two weeks, which is usually enough time to kick off your campaign, effectively promote United Way, and make your ask without overwhelming your colleagues. An exception might be if you are a campaign coordinator at a very large or multi-site organization.

#### When should our workplace campaign take place?

Most campaigns run between August and November, but they may happen at any time that is best suited for your organization.

#### How can employees give?

United Way offers several options for giving, such as employee payroll deductions, corporate donations, and sponsorships. Please connect with your United Way representative to discuss what will work best for your organization.

#### When does payroll deduction start?

Payroll deduction typically runs from January 1 through December 31. However, United Way does not set your payroll schedule. It is a decision made within your organization.

#### How do I work this into my schedule?

The best way to run a campaign without being overworked is to recruit a committee and delegate. Work with your United Way representative and let them know your limitations. This will allow you to come up with a plan that fits both your organization's needs and your busy calendar.

#### Can my colleagues designate their donations?

As a service to donors, we make it possible to designate your donation to United Way, a nonprofit partner organization, or a specific region in our 11-county service area.









Serving South Georgia

\$15,912 in emergency utility & rental assistance to community members facing financial hardships



#### **Gift Card Assistance**

\$11.050 worth of Walmart and Publix gift cards were distributed into the community to assist with food, toiletries, clothing, and gas



726 lbs. of food or the equivalent of 1,285 meals provided to the community through food pantries and community members in need

#### **Resilient & United**



500 received mental health training 6 trainers certified in suicide prevention 200.000 reached through mental health billboards, radio ads, social media, etc.

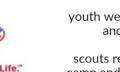
#### Total Community Investment made to IMPACT PARTNERS:

\$ 314,600



individuals were provided financial assistance due to a home fire or natural disaster 86 smoke alarms installed in homes

214



76 youth were provided scholarships and program services 348 scouts received scholarships for camp and leadership development

programs

8 uninsured families were provided quality mental health care 90 foster children attended mentoring camps 66 foster children received summer camp scholarships

> 12 persons with developmental disabilities received medical supplies and nutritional supplements



#### 109 girls in 3rd-8th grade participated in an evidence-based confidencebuilding curriculum 10

girls attended Camp Girls on the Run



149 special needs children received therapeutic horseback riding at no cost 18 community members received equine assisted mental health therapy



135 individuals with disabilities received transportation to and from the day center 14 individuals with disabilities transported to and from work and doctors appointments at no cost



2998 meals served to community members 224 hours of educational classes provided to community members



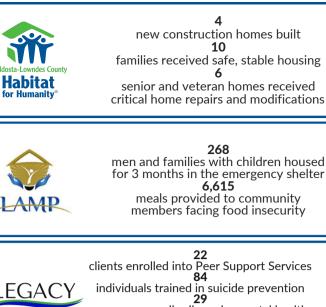
103 athletes provided scholarships to participate in safe and fun adaptive sports



the

280.640 meals distributed to those facing food insecurity

92 homeless men received emergency shelter and supportive services 24 families received rental assistance 47 families facing financial hardship received utility assistance



268 men and families with children housed for 3 months in the emergency shelter 6.615 meals provided to community members facing food insecurity

clients enrolled into Peer Support Services individuals trained in suicide prevention emergency calls allowed a mental health behavioral health therapist to assess and assist law enforcement 13 individuals with mental health conditions were diverted from arrest through the Co-Responder



18 victims of domestic violence provided emergency shelter, case management and direct services

program



181 uninsured patients provided medical care



20 community events and evidence based trainings were held 257 victims of domestic violence/sexual assault received non-residential supportive services 149 victims of domestic violence/sexual assault received emergency shelter



18 scholarships provided to students in underserved families in Lanier County. 90 underserved families received resources and individual and group counseling in Lanier County

300 children were able to participate in Health & Wellness Programs at no cost 60 disabled children and their buddies participated in sports leagues 57 families received childcare scholarships 2.742

meals served to scholarship recipients



## YOUR DOLLARS CREATE CHANGE

**Greater Valdosta United Way** 

Serving South Georgia

\*Your monthly investment will create change in the lives of your neighbors and in the well-being of South Georgia.

PROVIDES ONE MONTH OF AFTER-SCHOOL CARE OR A MENTAL HEALTH COUNSELING SESSION

PROVIDES A MONTH'S WORTH OF PROTEIN SHAKES FOR AN ALZHEIMER'S PATIENT OR 175 MEALS FOR THOSE FACING FOOD INSECURITY



PROVIDE A THERAPUTIC RIDING LESSON OR A DENTAL EXAM



PROVIDE A CHILD WITH SUMMER CAMP FOR A DAY OR A DAYS WORTH OF GROCERIES FOR A FAMILY

PROVIDE ONE LIFE SKILLS CLASS OR ROUND TRIP TRANSPORTATION FOR A DISABLED ADULT



# **IMPACT PARTNER** NONPROFITS







Alzheimer's Caregiver Time-Out

**OF VALDOSTA** 



American Red Cross Georgia

**OF LOWNDES** 





Valdosta-Lowndes County Habitat for Humanity



























**TO LEARN MORE ABOUT IMPACT PARTNER NONPROFITS, VISIT GVUW.ORG**